



**SHANTANU  
KULKARNI**

@ shantanukulkarnis1998@gmail.com

+33753443178/ +918856911185

<https://www.linkedin.com/in/shantanukulkarnii>



## OBJECTIVE

A native Indian currently in France pursuing opportunities that allow me to apply my diverse skill set and experience in a collaborative work environment, contributing to organizational success while continuously enhancing my professional capabilities.



## SKILLS

- Excellent organizational and time management skills
- Strong analytical skills and data interpretation
- Proficiency in Microsoft Word, PowerPoint, and Excel
- Strong communication and relationship-building abilities
- Self-motivated, adaptable, and detail-oriented
- Wine cellar management and storage
- Wine sales and distribution
- Winemaking technology and equipment operation.
- Communication and problem solving
- Adaptability and Market analysis
- Customer Service and Multitasking
- International Trade and Networking



## INTERESTS

- Wine and Spirits Enthusiast
- Travel
- Cooking or Food pairing
- Hiking and Camping
- Networking and Socializing
- Sports and activities
- Entrepreneurship



## LANGUAGES

ENGLISH (Fluent), HINDI (Fluent), FRENCH (intermediate), MARATHI (Fluent)



## EXPERIENCE

*October 2023 - Till Date*

**BrokenEdge Studio, Lyon France**  
Sales Representative  
Digital Marketing, Out reach clients, Problem solving, Market Research, Sales and business

*August 2023 - Till Date*

**Badjate Exports, Nashik India**  
Sales Representative  
Dealing with export of Indian commodities like Raisins, Cashews, Spices etc. Incotem for Supply chain and logistics, KPI of supply chain and logistics.

*November 2023 - Till Date*

**Hotel Rajmahal Lyon, France**  
Server and Diver  
Working part time in a Indian Restaurant in France  
Performing tasks like:- Suggesting Beverages and food, Stock keeping, Cleaning, Serving, Hosting, Food preparation.

*August 2022 - November 2022*

**Lodi Vintners, California United States**  
Cellar hand  
Cellar work ,Yeast inoculation. Forklift operator, Barrel operations. Wine Production Activities, Laboratory Analysis. Barrel Operations, Work on Red, White and Sparkling wine, Vineyard work.

*January 2021 - April 2021*

**Sula Vineyards, Nashik India**  
Harvest Intern  
Cellar work, Vineyard sampling Barrel operations, Laboratory analysis

*January 2020 - March 2020*

**Renaissance Winery, Nashik India**  
Harvest Intern  
Viticulture Practices, Wine Production Activities.



## EDUCATION

*2023- till date*

**IDRAC Business School Lyon France**  
PGE (Program Grande Ecole)

*2019-2022*

**Savitri Bai Phule Pune University**  
Bsc in Wine, Brewing and Alcohol

*2016-2019*

**Agriculture Polytechnic Nashik**  
Agriculture Diploma