



SHANTANU
KULKARNI

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OBJECTIVE

A native Indian currently in France pursuing opportunities that allow me to apply my diverse skill set and experience in a collaborative work environment, contributing to organizational success while continuously enhancing my professional capabilities.

SKILLS

- Excellent organizational and time management skills
- Strong analytical skills and data interpretation
- Proficiency in Microsoft Word, PowerPoint, and Excel
- Strong communication and relationship-building abilities
- Self-motivated, adaptable, and detail-oriented
- Wine cellar management and storage
- Wine sales and distribution
- Winemaking technology and equipment operation.
- Communication and problem solving
- Adaptability and Market analysis
- Customer Service and Multitasking
- International Trade and Networking

INTERESTS

- Wine and Spirits Enthusiast
- Travel
- Cooking or Food pairing
- Hiking and Camping
- Networking and Socializing
- Sports and activities
- Entrepreneurship

LANGUAGES

ENGLISH (Fluent), HINDI (Fluent), FRENCH (intermediate), MARATHI (Fluent)

EXPERIENCE

October 2023 - Till Date **BrokenEdge Studio, Lyon France**

Sales Representative
Digital Marketing, Out reach clients, Problem solving, Market Research, Sales and business

August 2023 - Till Date **Badjate Exports, Nashik India**

Sales Representative
Dealing with export of Indian commodities like Raisins, Cashews, Spices etc. Incotem for Supply chain and logistics, KPI of supply chain and logistics.

November 2023 - Till Date **Hotel Rajmahal Lyon, France**

Server and Diver
Working part time in a Indian Restaurant in France
Performing tasks like:- Suggesting Beverages and food, Stock keeping, Cleaning, Serving, Hosting, Food preparation.

August 2022 - November 2022 **Lodi Vintners, California United States**

Cellar hand
Cellar work ,Yeast inoculation. Forklift operator, Barrel operations. Wine Production Activities, Laboratory Analysis. Barrel Operations, Work on Red, White and Sparkling wine, Vineyard work.

January 2021 - April 2021 **Sula Vineyards, Nashik India**

Harvest Intern
Cellar work, Vineyard sampling Barrel operations, Laboratory analysis

January 2020 - March 2020 **Renaissance Winery, Nashik India**

Harvest Intern
Viticulture Practices, Wine Production Activities.

EDUCATION

2023- till date **IDRAC Business School Lyon France**

PGE (Program Grande Ecole)

2019-2022 **Savitri Bai Phule Pune University**

Bsc in Wine, Brewing and Alcohol

2016-2019 **Agriculture Polytechnic Nashik**

Agriculture Diploma