

ANA CECILIA CORIA ESTEVES

ABOUT ME

I am a results-driven master's student with a strong commitment to sustainability and community engagement. Curious and eager to deepen my knowledge of wine, I enjoy exploring its cultural and regional diversity.

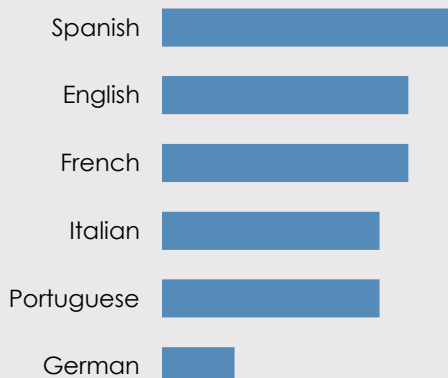
My goal is to create meaningful wine experiences that connect people with the stories, traditions, and landscapes behind each bottle.

CONTACT DETAILS

LinkedIn
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LANGUAGES



WORK EXPERIENCE

International Cooperation Coordinator

Universidad Nacional de Cuyo

01.01.2021 – 31.08.2024

I managed international agreements, funding applications, and projects, with a focus on Erasmus+ initiatives. I contributed to Capacity Building for Higher Education (CBHE) projects on sustainable viticulture ([VITAGLOBAL](#)), circular economy ([HEADCET](#)), and climate change in tourism ([CLIMAR](#)). Additionally, I was part of MetaRedS, a network for sustainability and social responsibility.

International Project Assistant

Universidad Nacional de Cuyo

01.08.2017 – 31.12.2020

I contributed international education projects and sustainability initiatives. I helped organize Argentina's first International Higher Education Fair (FIESA 2018) and worked on projects supporting university internationalization. I also participated in a viticultural innovation program focused on sustainability and collaborated on a short course about sustainable organizations.

Member of the Corporate Social Responsibility Committee

Verallia Argentina (Saint-Gobain Group)

09.03.2014 – 30.09.2015

I led the Corporate Social Responsibility (CSR) Committee, initiating impactful sustainability initiatives like promoting recycling campaigns, implementing environmental education programs, and creating corporate volunteer initiatives.

Customer Service Representative

Giorgio Gori (now Hillebrand Gori)

15.04.2011 – 28.02.2014

I coordinated wine export shipments to markets including the USA, Asia, Latin America, Europe and Canada. Managed end-to-end logistics, documentation, and client communication. I developed and organized standard operating procedures (SOPs) for each market and I conducted induction training for new employees in the operations department.

INTERNATIONAL EXPERIENCE

2024 – Erasmus+ Program Training for International Relation Officers, Universidad de Granada, Spain

2019 – Training on Internationalization and Third Mission Activities, Università di Pisa, Italy

2017 – Receptionist and cooking assistant (Volunteer program), Tribo Hostel, Ubatuba, Brazil

2016 – Customer service representative, Kuehne+Nagel, Auckland, New Zealand

2015-2016 – Sales Assistant, Glengarry Wines, Auckland, New Zealand

2010-2011 – Trainee in the International Transportation Department (AIESEC Internship) Lufthansa Technik Logistik, Hamburg, Germany

2010 – Trainee at the International Trade Department, Beytug Tekstil San. Tic. Ltd. Şti, Bursa, Turkey

2010 – AIESEC Volunteer, Hug the world project, Bursa, Turkey

2006-2007 – Spanish teaching assistant, Lycée Bréquigny, Rennes, France (Embassy of France's Scholarship)

2006-2007 – Exchange student, Sciences Po Rennes, France

EDUCATION

International Master on Wine Tourism Transitions and Innovations (WINTOUR)

Université de Bordeaux, Università Rovira i Virgili & Universidade de Porto, expected June 2026

Sommelier

Wine Institute Argentina, online, expected October 2026

Master in Business Administration

Universidad Nacional de Cuyo, Mendoza, Argentina, 2016

Bachelor's Degree in International Relations

Universidad de Congreso, Mendoza, Argentina, 2010

Certificate in Political Studies

Sciences Po Rennes, Rennes, France, 2007

OTHER TRAINING COURSES

Introduction to Climate Change Management

Universidad Nacional de Cuyo, Mendoza, Argentina, 2023

Certificate Course in Strategic Management and Sustainable Development for Emerging Markets (ITEC Program)

International Management Institute, New Delhi, India, 2023

Tools for Implementing Sustainable Development Goals

Universidad Nacional de Cuyo, Mendoza, Argentina, 2022

TEACHING EXPERIENCE

- 2020-2021 Ad honorem teacher assistant, Logistics IV, Faculty of Economic Sciences, Universidad Nacional de Cuyo, Argentina
- 2016-2019 Teacher Assistant, Wine Logistics, Wine Institute, Argentina