



Carrera 7 # 12-42
Villa de Leyva, Boyacá



vivianasaez7@gmail.com



+57 313 868-8713

CORE SKILLS & COMPETENCIES

- Wine Pairing & Sensory Analysis
- Winery & Hospitality Operations
- Food & Beverage Management
- Staff Training (Wine, Tasting & Service)
- Customer Experience & Problem Resolution
- Commercial Relationship Management (Clients & Suppliers)

Languages:

English: ●●●●●

EDUCATION & CERTIFICATIONS

WSET® – Wine & Spirit Education Trust

- Level 3 Award in Wines – Merit (2025)
- Level 2 Award in Wines – Merit (2022)

Wine Institute (Mendoza – Argentina)

- Viticulture Training - 2024

Universidad Externado de Colombia

- Professional Sommelier (2022)

Universidad EAN

- Bachelor's Degree in Modern Languages (2016)

Professional Referencies:

Ing. Dayra Consuegra

General Manager- Viñedo Ain Karim

- dconsuegra@marquesvl.com
- +57 321 449-0284

VIVIANA SÁENZ RODRÍGUEZ



WSET
LEVEL 3 WINES
CERTIFIED

Certified Sommelier and Wine Hospitality Professional with strong experience in winery operations, food & beverage management, and wine tourism. Background includes wine pairing development, quality control, staff training, inventory and cost management, and customer experience excellence.

Fluent in English with professional experience in international environments. Highly motivated to contribute to a U.S. winery through operational leadership, cultural exchange, and passion for viticulture and wine education.

PROFESSIONAL EXPERIENCE

Ain Karim Vineyard

Food & Beverage Manager | Sommelier

February 2024 – Present

- Design and development of wine pairings for tasting programs, vineyard tours, and food menus.
- Lead quality control processes, ensuring consistency in wine service, food preparation, and customer experience.
- Manage inventory, purchasing, and cost control, optimizing operational efficiency.
- Train tourism and kitchen staff in viticulture, wine tasting, and food & wine pairing.
- Collaborate in marketing and promotional strategies to enhance brand visibility and visitor engagement.
- Prepare operational reports and data analysis to support decision-making.
- Ensure high levels of guest satisfaction, effectively resolving complaints and service issues.

Casa Marín Vineyard – Lo Abarca, Chile

Harvest Season | Sommelier & Wine Tourism Guide - March 2025

- Participated in harvest-season operations at an internationally recognized winery.
- Guided visitors through wine tourism experiences, tastings, and vineyard education.
- Delivered training in wine tasting and pairing for guests and staff.
- Supported marketing and promotional initiatives during harvest season.

LOS VINOS WINE BAR (Villa de Leyva) 2023

Sommelier

- Provided personalized wine recommendations, including service follow-up and post-sale support.
- Presented detailed information on wine origin, grape variety, production methods, and sensory profile.
- Conducted educational wine talks focused on viticulture and enology.